

Drug Screening Solutions Designed for the Healthcare Industry



Maximize efficiency, simplicity, and accessibility with a flexible, compliance-focused program.

Sterling's Healthcare experts can help you navigate the seemingly endless array of drug testing methodologies to create, implement, and manage a comprehensive yet easy-to-use screening program unique to the needs of your business.

By leveraging Sterling as a single trusted source, you can combine drug testing with background screening to streamline the experience, increase efficiencies, reduce costs, improve turnaround times, promote compliance, and provide a more seamless and convenient candidate experience.

The Right Method

Instant or lab based? Self-collect or site-administered collection? Urine sampling or oral fluid, or hair, or blood? You have myriad choices. Sterling's seasoned professionals can help you review the pros and cons of each option, then guide you to choose the right solution or create a hybrid program that will meet the unique demands of your organization.

Non-traditional methods have matured and now provide a high degree of accuracy, while self-collect programs have evolved as well.

Sterling can customize a program specifically to your needs, even providing a Concierge model, that guides your candidates and manages clinic engagement.

We'll review your current policy with you, conduct a needs analysis, help you weigh the benefits and risks of each, then outline a comprehensive, scalable program tailor-made to address your evolving needs.



Drug Test Methods

Lab-Based

	Urine	Oral Fluid	Hair
Drugs of Abuse	Nearly All Supported	Nearly All Supported	Some Not Supported
Typical Collection	Test Site & Qualified Collector	Employer Administered	Test Site & Qualified Collector
Typical Detection Window	Up to 7 Days	Up to 2 Days	Up to 90 Days (excluding recent user)
Accuracy	Very Reliable & Proven	Very Reliable & Proven	Very Reliable & Proven
Chain of Custody	Yes - Paper or eCCF	Yes - Paper or eCCF	Yes - Paper or eCCF
Typical Turnaround	1-2 Days for Negative Screens	1-2 Days for Negative Screens	1-3 Days for Negative Screens
Non-Negative	GC/MS,LC/MS	GC/MS,LC/MS	GC/MS,LC/MS
Legal Use	MRO	MRO	MRO
Pricing	Reasonable	Reasonable	Reasonable
Considerations	Federal, Privacy, Potential for Tampering, Observer, Donor Readiness, Courier Pickup	Pending Federal, Courier Pickup, Supplies	Courier Pickup, Supplies, Hair Accessibility

Instant or Point-of-Collection

	Urine	Oral Fluid
Drugs of Abuse	Well Supported	Well Supported
Typical Detection Window	Up to 7 Days	Up to 2 Days
Accuracy	Reliable for Screening	Reliable for Screening
Chain of Custody	Non-Negative Specimen to Lab - Paper	Non-Negative Specimen to Lab - Paper
Typical Turnaround	Up to 10 Minutes for Negative Screens	Up to 10 Minutes for Negative Screens
Non-Negative	Specimen to Lab or New Lab-Based Test (extra cost)	Specimen to Lab or New Lab-Based Test (extra cost)
Legal Use	MRO	MRO
Pricing	Reasonable	Reasonable
Considerations	Privacy, Potential for Tampering, Observer, Donor Readiness, Courier Pickup, Supplies	Courier Pickup, Supplies



Trusted Partner

More than 30,000 clients trust Sterling to conduct millions of drug screens each year. Our team of subject matter experts provide deep industry expertise, roadmaps for success, insights on best practices, dedicated support, and scalable, state-of-the-art, tech-enabled solutions. We work with your team to promote a smooth transition and offer comprehensive change management oversight.

Peace of Mind

The confidence you gain knowing you promote a drug-free workplace requires confidence in your screening provider. Sterling is an experienced, reliable partner providing a single source to service your unique drug screening needs.

An Expansive Network

Sterling always puts people first. With over 12,500 qualified occupational medical testing facilities (eScreen, Concentra, LabCorp, Quest Diagnostics, etc.), Sterling’s drug screening services offer one of the most expansive and convenient networks in the nation. More importantly, most locations provide electronic paperless processing for added convenience and safety.



Confident Compliance

Compliance is at the core of everything Sterling does. We provide audit support, oversee random testing program management and chain-of-custody reconciliation, advise collection site and clinic management, and provide HHS-certified laboratory analysis. We stay abreast of federal, state, and local regulations to help you maintain a more compliant program.

INTEGRATIONS

Manage your hiring process from start to finish with a screening experience seamlessly integrated with the ATS, HRIS and products from industry-leading partners you already use. We have over 100 integrations and APIs for over 2000 integrated clients. Here are just a few of the systems we support:



ABOUT STERLING

Sterling—a leading provider of background and identity services—offers a foundation of trust and safety that spans across industries, professions, and borders. Our technology-powered services help organizations create great environments for their workers, partners, and customers. With office locations around the world, Sterling conducts more than 100 million searches annually. Visit Sterling online at sterlingcheck.com/healthcare.

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