

GLOBAL, SCALABLE, END-TO-END SOLUTIONS FOR YOUR COMPLIANCE AND ENGAGEMENT CHALLENGES

IQVIA Commercial Compliance delivers innovative technology, insightful guidance and efficient managed services to help you streamline, simplify and integrate global compliance functions.



THE CHALLENGES

Global healthcare compliance regulations are multiplying. Scrutiny of your practices is intensifying. Disparate systems create both inefficiency and risk. The amount of data to monitor is exploding, and the costs of non-compliance are increasing. Life sciences companies need an experienced and trusted partner to help them answer these questions:



Are you up to date on the latest regulations in every country in which you operate?



Do you understand where you are at greatest risk for non-compliance?



Are you struggling to manage engagements according to business rules and policies?



Are your current processes and procedures efficient and effective?



Can you leverage collected data to provide insight and improve decision making?



Are you ready for an audit of your compliance practices and processes?

CONSULTING: GUIDANCE FROM THE INDUSTRY'S TOP COMPLIANCE EXPERTS

IQVIA's Compliance Process Design and Implementation consultants provide roadmaps for success. We partner with you to create, execute and operate scalable, efficient processes. We show you how to implement global procedures that not only manage risk, but also deliver business value.

GLOBAL TRANSPARENCY REPORTING

Every business faces its own unique needs for transparency reporting. Our experts will tailor our services to meet the demands of your business.

Whether it's a large or small and emerging company, IQVIA works with you to make sure your team stays compliant, and up-to-date with all global regulations.

FAIR MARKET VALUE

IQVIA develops efficient processes to support contracting with fees grounded in objective measures of market value. We can provide support with the operational implementation of fair market value, ensuring efficiency.

THIRD PARTY DUE DILIGENCE

From due diligence to quality assessments, IQVIA helps identify and mitigate risk associated with doing business with third parties. Our methodology focuses on the unique risks facing the life sciences industry. We can develop controls and assess a company's risk of violating FCPA and anti-bribery/corruption laws around the globe.



CONSULTING SOLUTIONS



- Perform an assessment of your governance program and compliance risk, creating a roadmap for effective program implementation
- Conduct audits of systems, processes and data
- Develop a Fair Market Value (FMV) methodology for payments to healthcare professionals, healthcare organizations, and third parties worldwide
- Develop standard operating procedures (SOPs) and provide training for internal and external users
- Investigate issues for resolution

BUSINESS ANALYTICS

Robust data provides value and insights while also lowering risk. To make that data actionable, you need a partner like IQVIA. We have a global footprint across 90 countries, and can analyze the full range of your engagements making your business more strategic.

COMMERCIAL AND MEDICAL ACTIVITY DESIGN AND SUPPORT

IQVIA can design the ideal compliance controls, taking the worry out of your compliance processes. We will help you mitigate the risks that can occur in interactions between your teams and partners, and our experts can provide seamless operational support for your medical and commercial teams.

COMPLIANCE GOVERNANCE AND RISK MANAGEMENT

We help meet your goals by tailoring our proven approach and recommendations, balancing risk with business needs. We will assist you with the development and operation of an effective compliance program.

TECHNOLOGY: BEST-IN-CLASS ENGAGEMENT, REPORTING, AND ANALYTICS

Our suite of global, scalable solutions deliver complete workflow management, data capture, spend tracking and reporting of all HCP/O payments, engagements and transfers of value in a single online platform. Leverage collected data to improve decision making.

PROVIDER ENGAGEMENT MANAGEMENT

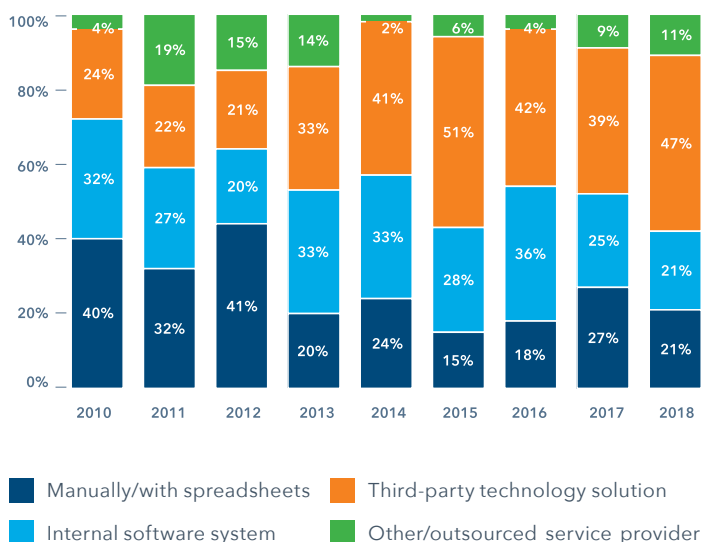
Globally integrate and automate end-to-end processes for managing the entire HCP/HCO contracting lifecycle on a single, web-based platform.

Our configurable solution supports all engagement types and easily integrates into existing IT ecosystems. It provides a single repository to collect, consolidate, and access customer master, vendor record, purchase order, and invoicing data. Program and individual HCP level information can be leveraged across the organization.

TRANSPARENCY REPORTING

Capture, collect, aggregate and report global spend to adeptly meet global transparency requirements. Collecting data from both automated and manual sources, our solution allows for spend capture monitoring and features rich ad hoc reporting. The sources can be collected using multiple third-party interfaces and spreadsheet uploads. It even features a self-service extension that allows providers to perform many actions themselves.

How are firms complying with regulations?



TECHNOLOGY SOLUTIONS



- Streamline, simplify and automate processes
- Increase accuracy and efficiencies within your department and across the organization
- Mitigate risk and align disparate regional systems
- Manage funding requests for grants and studies
- Generate insights from data to improve decisions

DATA PRIVACY AND CONSENT MANAGEMENT

Efficiently align processes and meet global requirements for the collection, storage and management of consent for personal data.

IQVIA Consent helps you align internal processes and operations to comply with the growing number of data privacy laws. Internal and external users can give, revoke, modify and store various consent types, including consent for disclosure and e-mail use.

GRANT AND REQUEST MANAGEMENT

IQVIA's Grant and Request Management solution globally integrates and automates processes for funding and tracking medical education and charitable contributions. From first request to final report, our time-tested solution benefits your firm on multiple levels.

INVESTIGATOR STUDY MANAGEMENT

Our solution provides a scalable, global platform for managing and tracking internal and external research funding requests.

THIRD PARTY DUE DILIGENCE

Conduct thorough due diligence and screening activities for HCPs and other third parties around the world with our simple, scalable tool.

MANAGED SERVICES: LET OUR EXPERTS MANAGE THE PROCESS FOR YOU

If you lack the time, training or resources to perform any or all aspects of your compliance and engagement program, IQVIA's experts can take ownership and manage the process for you. We can assess, design, build and operate any and all components of your compliance program and related business activities.

MANAGED SERVICES SOLUTIONS



COMMERCIAL OPERATIONS

- Market analytics and dashboards leveraging compliance data
- KOL tiering and FMV fee-for-services
- Ongoing FMV analytics support

COMPLIANCE OPERATIONS

- Transparency reporting and pre-notification
- End-to-end management of HCP engagements
- Monitoring of field interactions
- Board and/or committee reporting
- Third party due diligence
- HCP screening and tiering

MEDICAL OPERATIONS

- Investigator initiated studies
- Grant administration

PROVIDER ENGAGEMENT SERVICES

IQVIA provides end-to-end services—from coordination of logistics and business rule enforcement, to cost containment, honoraria payments, corporate and government reporting and program evaluation—for engagements ranging from Speaker Bureau and specialty programs, to consulting and large scale conferences. Our team enables effective and compliant HCP engagement management by leveraging the industry's leading subject matter experts and best-in-class technology platform.

TRANSPARENCY REPORTING OUTSOURCING

IQVIA's experts can support your team or fully manage your transparency process, from registrations and data collection to report generation and final submission. Not only do we bring our industry expertise, but our reputation for accuracy and efficiency.



FROM MOLECULE TO MARKET

IQVIA is committed to delivering the best in creative problem solving, enabling companies to innovate with confidence, maximize opportunities, and ultimately drive human health forward. Our mission is to help you succeed by providing global, scalable, and efficient solutions for every stage of your growth trajectory.

CONTACT US

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